



VISITING NURSE  
HEALTH SYSTEM



## *Our Values Create Value*

2012 Annual Report



Dear friends of Visiting Nurse,

Like most organizations, Visiting Nurse Health System is always looking for creative ways of describing our services and mission. However, it's the thoughtful actions of our staff, on a daily basis, across all levels of our organization, which truly demonstrates the passion for our work. At the core of these actions are the values we embrace and then share with our families, colleagues, partners, and patients.

We can say we are compassionate, dedicated, have integrity, and put forth excellence, but the inspiration for our intentions originate from within.

We are ultimately here to improve the lives of those we serve. Our patients will always come first. To live up to that ideal we have to deliver the best care possible. We hire and invest in staff who not only have remarkable resumes, but who have values reflecting those of the organization that motivate them to carry out our mission. It's these values that differentiate us from other home healthcare providers in Georgia. We believe that a staff with a strong set of values will pay it forward and create value for our partners, for their clients, and for the community. The result is a better life for all patients.

One of the first pieces we give a patient is our Patient Admission Booklet. These patients and their physicians have made an important decision to put their healthcare in our hands, so on the cover of this booklet we tell them what they can expect from us as an expression of our values:

I promise to...

- Remember that I am a guest in your home and respect your privacy at all times.
- Listen to you and respond to your needs in a timely, courteous and respectful manner.
- Stay informed about your care and take action to coordinate services and resolve any issues.
- Be your advocate to provide the best care to you that we can.

We invite you to continue reading to see how Our Values Create Value.



Sincerely,

A handwritten signature in black ink that reads "Mark Oshnock". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Mark Oshnock  
President and CEO

# *Our Values Create Value*

## The Soul of a Business is its Values

A single value embraced by one thoughtful person releases energy which results in growth... growth on a personal level and on a collective level. This energy spreads and motivates other like-minded individuals to embrace those values, multiplying that growth. A strong set of individual values can further elevate an entire organization and result in greater collective creativity and performance.

With a strong mission behind such an organization, others with whom the organization comes into contact feel the energy and solidify their own values, fostering additional growth. From these internal values, external value is created: in our case, our healthcare partners realize greater efficiencies, become more innovative, provide better patient outcomes, feel enhanced trust, and strengthen the community and industry in which they operate. As others witness this growth in value, they harness their own internal energies and begin their own cycle of internal values creating external value.

Beginning with one single value, the ultimate winner is the recipient of an organization's value system: our patients, and their family and caregivers. The energy from a single thoughtful person grows and strengthens the mission of an organization, ultimately benefiting the community it serves.

**Following is a glimpse of how Our Values Create Value:**

# In Their Own Words

## Internal Values Create External Value

### OUR INTERNAL VALUES



"All of our behind-the-scenes folks demonstrate a sense of caring that only a nonprofit seems to elicit, the kind of care I'd like my own family to receive. There is a team approach to care here. I have the ability to practice with the most up-to-date information and technology. Our education staff really wants to help the staff to grow. Our Certified Wound Ostomy Continence Nurses, Registered Nurses, Licensed Practical Nurses, Medical Social Workers, and our therapy team all share a desire to provide excellence to our patients, and we genuinely care about each other's successes and struggles. And finally our leadership has done a wonderful job of partnering with cutting edge healthcare facilities. Their vision to provide the standard for care excellence into the next 60+ years is so amazing! We all really want to be here, doing what we can for our community."

*Claire M. Mullin, PT*



"I love how we, including our hospice facility, take all types of patients, not just the well-insured. I'm proud of that. I feel blessed to have co-workers I can rely on. I particularly love having the hospice liaison available; it's an invaluable service to patients and families who may have limited knowledge of hospice. I'm a long-term employee, so when a patient needs a homecare readmission, I've seen them in the past. The families are so relieved to see a familiar face. Our patients benefit because we take care of their 'whole selves' and not just their blood pressure or most immediate need."

*Lynn Adams, RN, BSN*



"I enjoy seeing my patients and doing what I can to make their day better. They ask me why I smile all the time, and my response is that I smile to brighten their day and to ease their pain. I have been an employee at Visiting Nurse since 1992. I feel that we are all on the same mission. We value the quality of patient care, and we care about the families. If I hit the lotto and become a millionaire, I would donate some to hospice and be at work the next day!"

*Vanessa Brown, Certified Nursing Assistant  
Home Hospice*

## VALUE TO PATIENTS AND THE COMMUNITY



"My nurse cared for my wound and educated me to do things the right way. She told me about next steps and what to expect. She gave me words of wisdom, taking time to comfort me when I was depressed. Sometimes you just need a few words of comfort. She came in with a smile on her face, and she enjoys what she is doing. I didn't think I would make it. I am back on my feet and back to work. I will never forget my nurse. She brought me back to life!"

*Lloyd Pinheiro*  
*Patient of Michelle Caesar, RN*



"Over the past year, the Visiting Nurse team of care managers visited more than 5,000 individuals who were at risk of nursing home placement to determine and arrange services and support that enabled them to remain in their own homes and communities. The Atlanta Regional Commission commends Visiting Nurse for the high level of service as well as personal and professional commitment with which these services are delivered. Their commitment to incorporating innovative practices, such as fall prevention and working on reducing hospital readmission rates, makes them an industry leader."

*Cathie Berger*  
*Former Director, Area Agency on Aging*  
*Atlanta Regional Commission*

## VALUE TO OUR PARTNERS



"I have a level of confidence that the Visiting Nurse staff has strong internal values and are highly-experienced clinicians. We value our partnership that is based on frequent, transparent, and meaningful communication to foster quality care coordination for our members. They enable us to safely transition our patients from a hospital or skilled nursing facility safely back home and/or may actually prevent the need for an admission altogether."

*Cheryl Earls, RN, BSN, PAHM*  
*Director, Quality Resource Management, Kaiser Permanente*



"Northside Hospital relies on Visiting Nurse to provide home healthcare post-discharge to our patients. It has always been important to us that our patients have a better quality of life after we treat them, and that includes avoiding readmission, which is even more important in this era of new healthcare legislation. We consider Visiting Nurse an extension of our healthcare services, and they give us peace of mind knowing that our patients are well taken care of and satisfied."

*Bob Quattrocchi*  
*CEO, Northside Hospital*



"Emory Healthcare's approach to collaborative care for patients and their families complements Visiting Nurse Health System's internal philosophy of care. Through this arrangement, Visiting Nurse has been a trusted partner. As Emory Healthcare's preferred provider for home health services, we recognize the value this relationship offers our patients."

*Jen Schuck, MBA, LMSW*  
*Assistant Administrator, Wesley Woods Geriatric Hospital*

"Visiting Nurse has taken on some very challenging cases this year in an attempt to help the patient and to discharge the patient from the hospital in a timely manner. This speaks highly of the leadership of the company and to their values as an organization. While they certainly do all they can to protect their bottom line, there is also a compassionate thought process that runs even deeper and which Visiting Nurse portrays on a daily basis."

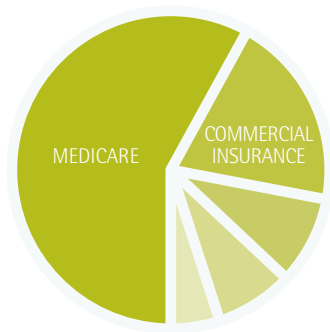
*Susan Freed*  
*Director of Case Management, St. Joseph's Hospital*

"When working with something as critical as a person's health, it is essential that our partners share our philosophy of compassionate, excellent care delivery. With the healthcare delivery system undergoing radical changes, Piedmont needs post-acute providers that can be trusted to deliver quality outcomes at a lower cost. This will be even more important in the years ahead. Visiting Nurse has certainly been that type of partner with us for well over a decade."

*Barb Ozmar*  
*Director of Patient Care Coordination, Piedmont Hospital – Atlanta*

# Financials

The cost of the comprehensive and specialized care provided by Visiting Nurse Health System often exceeds reimbursement received from payer sources such as Medicare, Medicaid and commercial insurers. Our total cost of providing services to the underinsured totaled almost \$4.9 million in 2012, of which \$3.6 million was funded through charitable support from our donors.

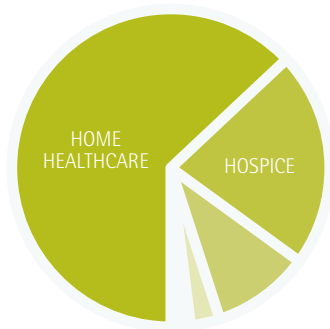


## 2012 Source of Funds

*\$64.1 Million*

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Medicare .....	58%
Commercial Insurance .....	20%
Donor Support .....	9%
Medicaid .....	8%
Government Contracts .....	5%

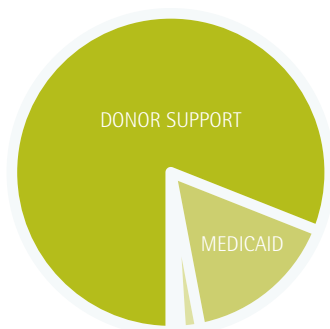


## 2012 Use of Funds

*\$64.1 Million*

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Home Healthcare .....	63%
Hospice .....	22%
Long-Term Care .....	10%
For Future Investment .....	3%
Alzheimer's .....	1%
HouseCall .....	1%



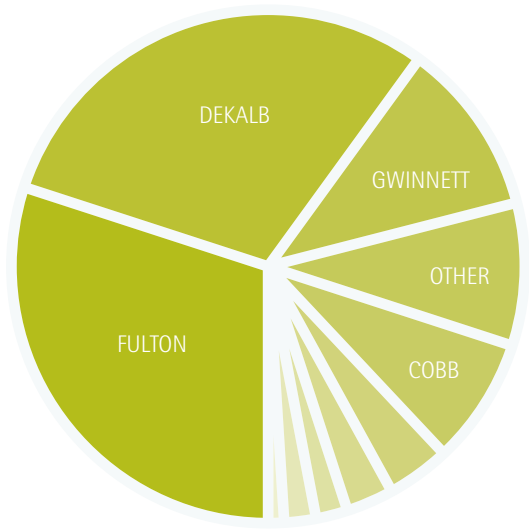
## 2012 Source of Funds for the Underinsured

*\$4.9 Million*

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Donor Support .....	81%
Medicaid .....	16%
Medicare .....	2%
Insurance .....	1%

# Patient Demographics



## Patients Served by County

Fulton	30%
DeKalb	30%
Gwinnett	11%
Other	9%
Cobb	8%
Clayton	4%
Henry	3%
Cherokee	2%
Fayette	2%
Forsyth	1%

## Patients Served by Age

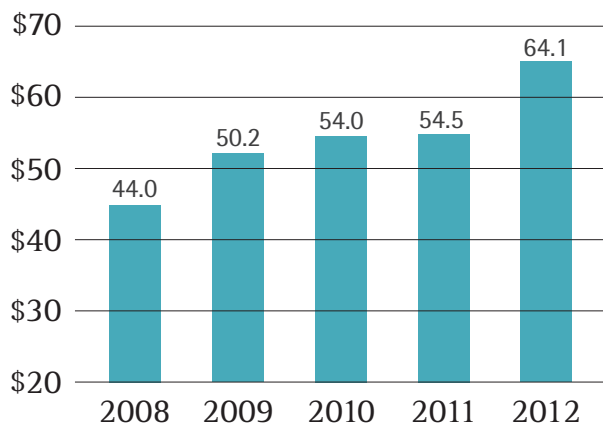
65 and Over	60%
Under 65	40%

## Patients Served by Gender

Female	62%
Male	38%

	Number of Patients Served	Average Length of Stay (Days)
Home Healthcare	20,184	38
Hospice + Palliative Care	1,760	38 (Hospice only)
Long-Term Care	5,062	1,260
HouseCall	262	323
<b>Total</b>	<b><u>27,268</u></b>	

## Revenue in Millions



## 2012 Fundraising

500 people were remembered with memorial gifts  
 32% of donations came from foundation support  
 1,224 new supporters donated a total of \$250,000  
 \$270,000 (net) was raised for the hospice program  
 by *In the Moment – A Celebration of Life*

## Donors See the Value in Planned Gifts

### Three Donors Plan for the Future of Visiting Nurse

In 2012 Visiting Nurse Health System received three planned gifts totaling more than \$2.5 million. These individuals held values that encouraged them to allocate a portion of their estate to Visiting Nurse because they recognized the value we bring to our partners, the community, and especially our patients.

If you have made a planned gift to Visiting Nurse or would like to talk to us about doing so, please let us know by calling our Advancement department at 404-215-6010.

#### Randi Veie Rosvoll \$1,500,000

A native of Trondheim, Norway, Dr. Rosvoll quietly made her decision to support Visiting Nurse as her life experiences unfolded. Her dream of becoming a nurse led to a career as a pathologist. She also taught at prestigious universities, authored numerous publications and manuals, adored her Cavalier King Charles Spaniels, and served as the matriarch and role model for her large extended family. Dr. Rosvoll's best friend had received exemplary care at the Hospice Atlanta Center. Later, after years of living with Alzheimer's disease, Dr. Rosvoll was admitted into the Visiting Nurse home hospice program.

#### Mrs. Elkin Goddard Alston \$500,000

Mrs. Alston's bequest will be used as a cornerstone gift for the new Preservation Fund, created to support ongoing maintenance and capital improvements for the Hospice Atlanta Center. Born in Atlanta, she served her country alongside her husband, Philip, who was U.S. Ambassador to Australia. She was very active in the Atlanta community, where she was a board member at The Egleston Children's Hospital (now Children's Healthcare of Atlanta), which was the catalyst that helped her build connections between the hospital and hospice programs at Visiting Nurse.

#### Mr. Orlando W. Hogan, Jr. \$500,000

Mr. Hogan, known as "W" by many of his relatives and as "Hoag" by most of his friends, was born in Choudrant, Louisiana, and grew up to be a considerate, generous, and kind man. He was a WWII vet who served in the Navy as a supply officer in the South Pacific. In 1957 he formed a company that supplied commercial refrigeration parts and equipment, managing the business until his death at age 95. Mr. Hogan died after a brief time at the Hospice Atlanta Center. His generous gift extends the care he provided to others throughout his lifetime.

### Visiting Nurse Health System

Serves 26 counties in greater Atlanta

Approximately 49 hospitals served

60% of our patients are seniors  
age 65 and over

The population over age 65 is  
projected to triple by 2030 in our  
primary service area

Number of  
Underinsured Patients Served

2,441

Three out of every four staff  
are medical professionals.





In 2012, our volunteers donated more than 17,000 hours. Board members, foundations, corporations, and individuals gave \$5.3 million to support patient care, capital improvements, and innovative healthcare solutions. Many of the people we serve would not have access to the care they need without this generous donor support. To everyone who helped us fulfill our mission, we offer our heartfelt thanks.

## Donors

Following is a list of contributors who gave \$1,000 or more between January 1, 2012 and December 31, 2012.

### \$1,000,000+

Estate of Dr. Randi V. Rosvoll †

### \$500,000 - \$1,000,000

Estate of Mrs. Elkin Goddard Alston †

Estate of Mr. Orlando W. Hogan, Jr. †

### \$250,000-\$499,999

Anonymous (1)

Mrs. Lou Brown Jewell\*

United Way of Greater Atlanta

Lettie Pate Whitehead Foundation

### \$100,000 - \$249,999

John & Margaret McCarty Foundation

Jesse Parker Williams Foundation

### \$50,000 - \$99,999

The Community Foundation  
for Greater Atlanta

CVS Caremark Charitable Trust

Abraham J. & Phyllis Katz Foundation

Sartain Lanier Family Foundation

James Starr Moore

Memorial Foundation

Ms. Starr Moore\*

Northside Hospital

### \$25,000-\$49,999

Mrs. Eula C. Carlos\*

Gausemel-Payne Cancer Fund

The Junior League of Atlanta

SunTrust Bank Trusteed Foundation -

Nell Warren & William Simpson

Elkin Foundation

### \$15,000-\$24,999

The Billie S. Been Foundation

Mary Allen Lindsey Branan Foundation

Mr. & Mrs. James A. Carlos\*

The Jim Cox, Jr. Foundation

The J. B. Fuqua Foundation

Mr. & Mrs. Jon R. Harris, Jr.\*

The Martha & Wilton

Looney Foundation

Palliative Pharmacy Solutions

SouthCare Cremation Society &

Memorial Centers

Stone Mountain Park

Wages & Sons Funeral Homes

### \$10,000-\$14,999

Anonymous (1)

The Besse Johnson & George Blanton

Allen Memorial Foundation

Mrs. Pat Archer

Arrow Exterminators

Atlanta Foundation

BB&T

BRANDFEVER

Dignity Memorial

Roderick S., Flossie R. & Helen M.

Galloway Foundation

John N. Goddard Foundation

The Scott Hudgens Family Foundation

The Alice & Noah N. Langdale, Jr.

Foundation

Blanche Lipscomb Foundation

The Lewis & Faye Manderson Fund

The Ma-Ran Foundation

The Billi Marcus Foundation

PNC Financial Services Group

J. Marshall & Lucile G. Powell Trust

Rathbun Restaurants -

Mr. Kevin Rathbun

The Rite Aid Foundation

Ida Alice Ryan Charitable Trust

Emily Winship Scott Foundation

Estate of Betty B. Screeton †

Verizon Wireless

Wells Fargo Foundation

Westerstrom Charitable Trust

**\$5,000-\$9,999**

Mr. & Mrs. H. Ross Arnold III  
Banfield Charitable Trust  
Mr. & Mrs. Andrew M. Been  
Mr. & Mrs. John A. Carlos  
The Edward Colston Foundation  
The James M. Cox Foundation  
Mr. John S. Ewing  
John & Mary Franklin Foundation  
Fulton School Employees'  
Charitable Fund  
Genesis Healthcare Services  
Genuine Parts Company  
Gilsbar  
Mrs. Mary Holst & Family  
Mr. & Mrs. Warren Y. Jobe  
Mr. & Mrs. William Laube  
Captain Forrest I. Leef &  
Dr. Dorothy E. Mitchell-Leef

The Arnold Foundation  
Ms. Cyndae Arrendale  
Ms. Patti Askew  
AT&T Employee Giving Program  
AT&T Exceleator  
Atlanta Hawks  
Clark & Ruby Baker Foundation  
Bank of America United  
Way Campaign  
Mr. Joshua H. Batchelder  
Mr. Stephen R. Been  
Bill & Elizabeth Higginbotham  
Foundation  
Mrs. Minnie E. Black †  
Blonder Family Foundation  
Dr. & Mrs. Arthur S. Booth, Jr.  
Ms. Luz Borrero\*  
Ms. Beverly H. Bremer  
Mr. & Mrs. Marcus E. Bromley

John & Marcia Donnell Fund  
Dr. Elinor Douglass &  
Mr. Robert A. Douglass  
Dressler's Jewish Funeral Care  
Durfee Designs - Mrs. Lisa Durfee  
Mr. & Mrs. Robert R. Eckardt  
Mrs. Anne B. Eldridge  
Thomas Elliot Photography,  
a Stormforce Production  
Emory Healthcare  
Equifax Foundation  
Mr. & Mrs. Charles M. Evert, Jr.  
Fischer Funeral Care &  
Cremation Services  
Dr. & Mrs. Anthony Fister  
Flowers by Kathy Rainer &  
Tricky Wolfes  
Mr. & Mrs. Edward T. Floyd  
Mr. & Mrs. John T. Fox  
Mrs. Katherine French  
G & B Fund  
Gannett Foundation  
The Honorable Pat Gardner &  
Mr. Jerry Gardner  
Mr. & Mrs. David W. Ghegan\*  
Mr. & Mrs. Anthony P. Giardino  
Mr. & Mrs. Louis V. Gomez  
Mr. & Mrs. Jose I. Gonzalez  
Grace 1720 at The Forum  
Mr. & Mrs. Michael Graff  
The Graves Foundation  
Mr. Joseph Greenway  
Katherine S. & Richard A. Guthman, Sr.  
Memorial Fund  
Dr. John B. Haberlen  
Dr. Michael Hagearty  
Mr. Rob Haggard  
Mr. Ralph Hahnfeld  
Mrs. Anne O. Hall  
Ms. Frances M. Hammond  
Havertys Furniture  
Ms. Annelle D. Haynes  
Mr. & Mrs. William F. Henagan\*  
Hertz Family Foundation  
Mr. & Mrs. William F. Hipp  
Mr. & Mrs. Brent Hippert  
Estate of Darletta A. Hirsh †  
Mr. Randy Hyun & Ms. Jae Yi  
IBM Employee Services Center  
Ms. Dawn Jacob  
The Jewish Federation of  
Greater Atlanta  
Jones & Kolb

*HouseCall*  
*primary care program*

Serving greater Atlanta inside I-285

Launched in 2010

HouseCall served 262 patients in their homes in 2012

Mr. & Mrs. Jerome T. Lienhard II\*  
Gay & Erskine Love Foundation  
McKesson Medical -  
Surgical Home Care  
Piedmont Healthcare  
Quality Technology Services  
Mr. & Mrs. Stanley A. Sharp\*  
Mr. Ron F. Stewart  
Mr. & Mrs. Robert J. Thiebaut  
Mr. & Mrs. Paul D. Thodeson\*  
Truist

**\$1,000-\$4,999**

Anonymous (5)  
The 2492 Fund  
Mr. & Mrs. F. Duane Ackerman  
Mr. & Mrs. Howell E. Adams, Jr.  
Alston & Bird, LLP  
Ameriprise Financial Services  
Ms. Terry L. Angelich  
Mr. Graham H. Anthony II  
ARCO Design/Build  
Ariba Solutions, Inc.

Ms. Mary Lynn Butler  
Mr. & Mrs. Dennis R. Byerly  
Mr. Richard Byrne  
Care Medical Atlanta  
Ms. Helen A. Carlos &  
Mr. Ronald Hilliard  
Mr. & Mrs. Nathaniel Chafee  
Mr. & Mrs. Sam Chawkin  
Ms. Martha J. Clinkscales  
The Coca-Cola Company  
Mr. Bruce R. Cohen\*  
Dorothy & Sheldon Cohen  
Family Fund  
Dr. Richard S. Colvin  
The Conardt Charitable Trust  
Concord Pharmacy  
Mr. Bradley N. Currey, Jr.  
Mrs. Sandra Curry  
Mrs. Lorraine E. Dalbo  
Dallas Freightliner Western Star  
Dr. & Mrs. F. Thomas Daly, Jr.  
Delta Dental Insurance Company  
Drs. Emmett & Bridget Doerr

Mr. Stan S. Jones, Jr.\* &  
 Ms. Bobbi Cleveland  
 Mr. David E. Jordan  
 Mr. & Mrs. Thomas P. Keller  
 The Kibler Foundation  
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 Ms. Ann T. Kimsey  
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 Ray M. & Mary Elizabeth Lee Foundation  
 Ms. Mary Elizabeth Lester  
 Mrs. Elizabeth J. Levine  
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 Florence Hunt Maxwell Foundation  
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 Mr. & Mrs. John T. McSweeney  
 Medline Industries  
 Ms. Nancy Millett  
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 Moncrief Heating & Air Conditioning  
 Mr. & Mrs. David P. Mondecarr  
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 Mr. Frank M. Mutz  
 Mr. & Mrs. Clay Nalley  
 National Distributing Company  
 Thomas Neal Foundation  
 Mr. & Mrs. Edward N. Novellas  
 Mr. & Mrs. Matthew R. Nozemack  
 Oneamerica  
 Mr. & Mrs. Nicholas J. Orphan  
 Mr. & Mrs. Mark Oshnock  
 Mr. & Mrs. William A. Parker, Jr.

Mr. Alex S. Paulson  
 Peachtree Planning Foundation  
 Ms. Laura C. Pease  
 Pediatric Foundation of Georgia  
 Ms. Nancy D. Peloso  
 Mr. & Mrs. Michael Perling  
 Pershing Yoakley & Associates  
 Personal Care Inc.  
 Thomas H. Pitts Trust  
 Printpack, Inc.  
 Mr. & Mrs. Palmer Proctor  
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 Mr. & Mrs. David M. Ratcliffe  
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 Dr. Archibald L. Roberts &  
 Dr. Vanessa B. Roberts  
 H. English & Ermine Cater  
 Robinson Foundation  
 Ms. Cheryl E. Robinson  
 Ms. Lisa Robinson & Mr. Will Slade  
 Mr. & Mrs. E.G. Rockswold  
 Mr. & Mrs. Joseph Rogers  
 Ms. Normalyn Rucker  
 Saks Fifth Avenue  
 Mr. Charles R. Schneider  
 The Marlene & Bill Schwartz  
 Charitable Fund  
 Mr. Richard Schweitzer  
 Mr. John R. Seydel  
 The Alex & Betty Smith  
 Donor Advised Fund  
 Glenn Smith Family Fund  
 Mr. & Mrs. Richard Smith

Dr. & Mrs. Stephen H. Smith  
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 Soft Touch Medical  
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 Ms. Lena Sydnor  
 Mr. William Thomas &  
 Ms. Annita Stokes Thomas\*  
 Mr. & Mrs. Dan Thompson  
 Mr. Gary Thrash  
 Dr. & Mrs. Andrew A. Toledo  
 Colonel Paul E. Towry  
 Troutman Sanders, LLP  
 The Tull Charitable Foundation  
 A. S. Turner & Sons, Inc.  
 Ms. Sharon S. Umphenour  
 Mr. & Mrs. Baoky N. Vu\*  
 The Anise Wallace Foundation  
 Mrs. Sandra W. Warner & Family  
 Dr. & Mrs. David T. Watson  
 Mr. & Mrs. Doug Weston  
 Mr. & Mrs. Tony L. White  
 Mr. & Mrs. Neal L. Williams, Sr.  
 Mrs. Jeane S. Withorn  
 Mrs. Roberta Withrow  
 Mr. & Mrs. J. Allen Wright

\*Member, Board of Directors

† Deceased



## October 1 – December 31, 2012

The following people were thoughtfully remembered with a gift in their name:

### *In Honor of*

Jenny Buckley  
Mr. Charles E. Chrestman  
Ms. Bobbi Cleveland &  
Mr. Stan S. Jones, Jr.  
Ms. Linda Correnty  
Renuka Dave  
Mrs. Shirley Deering  
Mrs. Erin Differnderfer

Ms. Theodora S. Haber  
Mr. Jon R. Harris, Jr.  
Dr. & Mrs. Emmett Henderson  
Mrs. Lou Brown Jewell  
Mr. Martin Johnson  
Mr. Billy Levine  
Mr. William McLain  
Ms. Starr Moore

Ms. Barbara B. Moore  
Mr. Mark Oshnock  
Mrs. Ann Serrie  
Shades of Hope Treatment Center  
Mrs. Karen F. Terry  
Ms. Mary Urbanus

### *In Memory of*

Mr. James F. Ackerly, Sr.  
Mrs. Gussie Acreman  
Ms. Joni Affatato  
Ms. Melissa Affatato  
Mr. Fazlollah Afghanrahmani  
Mr. Dan Ahern  
Mr. Robert G. Anderson  
Mrs. Barbara S. Balis  
Mr. Charlie Barnett  
Mr. Bob E. Baublits  
Mrs. Rosemary S. Bechler  
Mrs. Veronica Beck  
Mr. William B. Beers  
Israel Benjamin  
Dr. Garland P. Bennett, Jr.  
Mrs. Margaret M. Benning  
Ms. Emma Berg  
Mrs. Margaret M. Bernal &  
Baby David Tillman Morris  
Mr. Douglas C. Billian  
Mr. John L. Bitter, Jr.  
Dr. Herman Boaz  
Mr. Marvin T. Bond  
Mr. Otho W. Bonner  
Mr. David Botsford  
Mr. Anthony Bova  
Mr. E. Dickey Boyd &  
Mrs. Mary E. Boyd  
Mr. Robert Bradley  
Dr. Alfred G. Brandstein  
Mrs. Olly Braun  
Mrs. June Breen  
Mr. F. Woodson Briscoe  
Mr. Sidney Brown  
Mrs. Barbara B. Brown



Mrs. Milbre Blake Curry Burch  
Mr. William R. Burge  
Mr. Robert M. Burns  
Mr. John T. Burt  
Mr. Emilio Cabrera  
Mr. Craig Carlisle  
Mr. Larry D. Case  
Mr. Richard P. Casorio  
Mr. George Chotas  
Mrs. Sally Clarke  
Mrs. Dot Cohen  
Mrs. Claire M. Correnty  
Mrs. Celeste C. Costas  
Mr. Jack A. Crockford

Ms. Nancy R. Cummings  
Mr. Robert J. Curry  
Mrs. Lillie Belle H. Davis  
Mrs. Mary Frances Dennis  
Mrs. Anne J. DeVault  
Ms. Marguerite A. Dewhurst  
Ms. Vickie Dillon  
Mrs. Dorothy Dumais  
Mr. Joe T. Dye  
Mr. John Dyer  
Ms. Peggy Early  
Mr. Ernest B. Eberhardt  
Ms. Diane Echols

Mr. James D. Edwards &  
 Mrs. Phyllis R. Edwards  
 Mrs. Hazel D. Ehrensperger  
 Mr. Mark Etheridge  
 Dr. Paul M. Fernhoff  
 Mr. Michael R. Fields  
 Mrs. Sara A. Flannagan  
 Mrs. Carol Maddox Forrester  
 Mrs. Elizabeth Fortune  
 Mrs. Ethel V. Fowler  
 Mrs. Edna R. Garren  
 Mrs. Margaret Garrison  
 Mrs. Nancy Tower Gencarelli  
 Mr. Leon Goldberg  
 Mrs. Fannie Goldstein  
 Mrs. Mary Louise Grant  
 Mr. Vernon Greenway  
 Mrs. Patricia R. Hagearty  
 Mr. Dewey L. Haggard, Jr.  
 Mrs. Margaret T. Hall  
 Ms. Susan Hall  
 Ms. Marie M. Hamilton  
 Mr. John Harbour  
 Mr. Bruce Harrell  
 Major Richard L. Harris  
 Mr. Rick Harrison  
 Mrs. Lois Irene T. Hartman  
 Mr. Paul M. Hawkins, Sr.  
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